



*Skilled. Focused. Driven.*

## TULSA HAS A CLUTTERED STAFFING MARKET

Over 100 Suppliers. None of them have the exclusive focus it takes to truly succeed in the manufacturing sector. **Prime Does...Because that's all we do.**

If staffing agencies in the past have failed to deliver, maybe it's time to try one that is driven to do one thing...**Industrial.**

### Our Niche

Prime's niche defines us as a company – Industrial. There are multiple “niches” in the staffing industry. They include: **Clerical, Medical, IT/Technical, Accounting, and Legal.**

Here's the rub: most staffing companies attempt to service all “niches” and fail to focus. This results in mediocre performance in each category. Prime does nothing but industrial. This FOCUS allows us to surpass the competition. Period.

Niche staffing is the future. Employers and employees demand a staffing company that can focus on their specific needs. Just like doctors and restaurants, staffing companies are going to have to recognize what they are best at and focus.

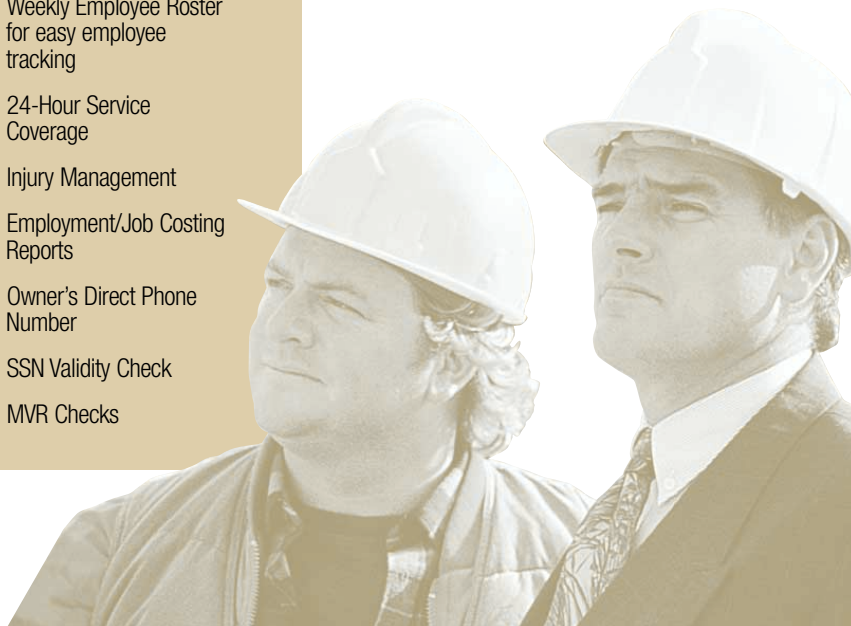


### Included with every placement:

- Comprehensive Interview
- Drug Screen
- OSBI Background Check
- Workers Comp Background Check
- Work History Verification
- Complete Employee Orientation
- Skills Testing
- Weekly Payroll Delivery
- Weekly Employee Roster for easy employee tracking
- 24-Hour Service Coverage
- Injury Management
- Employment/Job Costing Reports
- Owner's Direct Phone Number
- SSN Validity Check
- MVR Checks

### A Sampling of Satisfied Customers:

ARROW ENGINE  
 ARROW TRUCKING  
 CHARGER BLAST/PAINT  
 DRYVIT  
 EBSCO SPRING  
 ELECTRONIC LABEL TECH  
 ENERGY EXCHANGERS  
 ENARDO, INC.  
 F.W. MURPHY  
 FABRICUT  
 FREEMAN PRODUCTS  
 GRANT MANUFACTURING  
 HIDEAWAY IRONING BOARDS  
 IMAX WORLDWIDE  
 PRYER MACHINE  
 HEATER SPECIALISTS  
 HEMPHILL CORP.  
 LASER SPECIALISTS  
 MESA CORROSION  
 MILL CREEK LUMBER  
 MOHAWK STEEL  
 NORRIS (DOVER CORP)  
 OKLAHOMA DIE CASTERS  
 OKLAHOMA FIXTURE GLASS  
 PIPELINE EQUIPMENT  
 R&R ENGINEERING  
 S&T MANUFACTURING  
 SAGEBRUSH  
 SCREW COMPRESSION  
 SCFM  
 SMITHCO  
 STANDARD DISTRIBUTING  
 SUNBELT GLASS  
 SUTHERLAND'S CENTRAL  
 THERMAL WINDOWS  
 TULSA FIN TUBE  
 UNISOURCE  
 UPGO MANUFACTURING  
 US PIONEER  
 VENTAIRES CORP.  
 WONDERBREAD  
 ZEECO



## HOW WE DO IT:

# Prime Industrial's Positive Placement System

This is our proven seven step "check and balance" systematic process we follow with every placement. This allows us to achieve our high standards of employee quality and ensures you that you are receiving employees who possess the right skills, attitude, and ability to work for your company. This customized staffing approach will decrease turnover ultimately saving you time and money.



### Step 1: Identify

Prime industrial Recruiters must collect and compile detailed information concerning your company to address your specific staffing needs and correctly implement the Positive Placement System. All information we collect will be kept in confidence with our immediate staff members only.

### Step 2: Recruiting

Specific recruiting guidelines will be established and applied to your company when Prime begins recruiting for you. We will attend job fairs, run daily newspaper ads, utilize outside recruiting such as, colleges and trade schools, and create referral bonuses. All of this is done to fit your specific employee requirements seven days a week.

### Step 3: Interviewing and Screening

Once we have created a pool of potential employees we begin the process of interviewing. We interview strictly within the criteria established in step one and screen our employees with your requests in mind. All customized for your needs.

### Step 4: Testing

Prime will derive and administer individual testing pertaining specifically to your company. Our standard testing will be given to each employee and we can use your in-house tests as well.

### Step 5: Orientation

A thorough written "Orientation Sheet" will be designed for your company and given to each selected employee. Items such as, where to park, job description, pay rate, who to report to, dress code, shift hours, and other specific items. You will receive a copy for your approval.

### Step 6: Employee Placement

Now the employee has been recruited, interviewed, screened, tested, and orientated for your company carefully staying within guidelines established in step one. This indicates that we feel comfortable with the employee for your request and they are assigned to your company.

### Step 7: Follow-up

The follow-up step is vital to the success of the Positive Placement System. Once the employee begins working for you, we will do a standard quality-check phone call with the appropriate supervisor to confirm the quality and performance of our employee.

## The Prime Industrial Guarantee

We guarantee that every employee we place has passed all of our pre-employment criteria. If after all the steps have been taken, our employee is still not right for the job, and if reasonable notice is given, we will offer to credit the time worked by that employee and bill you at our cost for those hours.

## Clubs and Organizations

American Staffing Association  
Oklahoma Alliance for Manufacturing Excellence  
Northeastern Oklahoma Manufacturing Alliance  
State Chamber of Oklahoma  
Oklahomans For Jobs Now (Workers Comp Reform)  
Oklahoma Staffing Association  
Rotary Club of Tulsa  
Staffing Industry Analysts  
Tulsa Area Human Resource Association  
Tulsa Chamber of Commerce

## Why Choose Prime?

Prime will bring more value to your staffing budget simply by focusing. There are many choices for staffing suppliers. Too many to account for. Prime has positioned itself as a focused leader in one market segment- Industrial. Would you buy an expensive steak from a cafeteria??? No, of course not. You would naturally spend your money with a steak house whose only focus was to produce for you the best steak possible. This same philosophy applies to staffing. Almost all staffing companies serve every dish imaginable. They loose focus on any one area. The customer as well as the employee suffers because of this.

Prime has a focus exclusively in Tulsa and only on industrial. We are able to pull applicants from other industrial customer that may be going through layoffs to quickly fill your requirements.

*Choose Prime for our focus.*

*Choose Prime for our honesty.*

*Choose Prime for our knowledge.*

*We are driven to be the best we can be at one thing.*



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